

**CITY OF BATON ROUGE - PARISH OF EAST BATON ROUGE 2% SALES TAX COLLECTIONS  
ANALYSIS OF SALES TAX COLLECTIONS  
BY BUSINESS CLASS (NAIC)**

**Comparison of the Month Ending September 30, 2018 and September 30, 2019**

North American Industry Classification	September 2018	September 2019	Percent of Total 2019	% Variance vs. 2018
D MANUFACTURING	\$1,616,570.45	\$1,922,103.25	11.57%	18.90%
G RETAIL TRADE - OTHER/Food Stores	\$8,112,947.88	\$8,229,312.27	49.54%	1.43%
VEHICLE (AT 5%)*	\$1,052,266.95	\$1,282,689.45	7.72%	21.90%
I SERVICES	\$1,650,653.02	\$1,858,935.66	11.19%	12.62%
FOOD SERVICES & DRINKING PLACES	\$1,425,933.69	\$1,515,813.89	9.12%	6.30%
OTHER (A ,B, C, E, F, & H)	\$1,778,578.74	\$1,803,908.27	10.86%	1.42%
TOTAL COLLECTIONS	\$15,636,950.73	\$16,612,762.79	100.00%	-
LESS REGULAR PENALTY & INTEREST	(55,454.56)	(\$95,695.23)		
*NON-RECURRING IMPACT ON COLLECTIONS				
TOTAL RECURRING COLLECTIONS	\$15,581,496.17	\$16,517,067.56		6.00%

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ANALYSIS OF SALES TAX COLLECTIONS  
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**Comparison of the nine months ended September 30, 2018 and September 30, 2019**

North American Industry Classification	2018	2019	Percent of Total 2019	% Variance vs. 2018
D MANUFACTURING	\$13,671,693.36	\$14,553,611.06	10.02%	6.45%
G RETAIL TRADE - OTHER/Food Stores	\$73,790,637.55	\$73,836,108.42	50.81%	0.06%
VEHICLE (AT 5%)*	\$11,060,743.95	\$11,464,343.10	7.89%	3.65%
I SERVICES	\$15,047,825.36	\$16,470,614.96	11.33%	9.46%
FOOD SERVICES & DRINKING PLACES	\$13,215,241.70	\$13,565,164.59	9.34%	2.65%
OTHER (A ,B, C, E, F, & H)	\$15,889,400.21	\$15,422,195.78	10.61%	-2.94%
TOTAL COLLECTIONS	\$142,675,542.13	\$145,312,037.91	100.00%	
LESS REGULAR PENALTY & INTEREST	(603,459.38)	(524,760.80)		
*NON-RECURRING IMPACT ON COLLECTIONS	87,028.00			
TOTAL RECURRING COLLECTIONS	\$142,159,110.75	\$144,787,277.11		1.85%

**PARISH OF EAST BATON ROUGE (ALL JURISDICTIONS)**  
**COLLECTIONS REPORTED AT 5% (CITY OF BAKER & CITY OF CENTRAL 5.5%)**  
**ANALYSIS OF SALES TAX COLLECTIONS BY BUSINESS CLASS (NAIC)**  
**Comparison of the Month Ending September 30, 2018 and September 30, 2019**

North American Industry Classification	September 2018	September 2019	Percent of Total 2019	% Variance vs. 2018
D MANUFACTURING	\$4,101,977.10	\$5,323,110.98	11.28%	29.77%
G RETAIL TRADE - OTHER/Food Stores	\$21,587,155.44	\$22,603,288.68	47.87%	4.71%
VEHICLE (AT 5%)*	\$2,818,936.38	\$4,198,104.05	8.89%	48.93%
I SERVICES	\$4,511,773.70	\$5,406,251.87	11.45%	19.83%
FOOD SERVICES & DRINKING PLACES	\$3,982,537.72	\$4,693,091.03	9.94%	17.84%
OTHER (A ,B, C, E, F, & H)	\$4,447,671.14	\$4,996,785.45	10.57%	12.35%
<b>TOTAL COLLECTIONS</b>	<b>\$41,450,051.48</b>	<b>\$47,220,632.06</b>	<b>100.00%</b>	

**PARISH OF EAST BATON ROUGE (ALL JURISDICTIONS)**  
**COLLECTIONS REPORTED AT 5% (CITY OF BAKER & CITY OF CENTRAL 5.5%)**  
**ANALYSIS OF SALES TAX COLLECTIONS BY BUSINESS CLASS (NAIC)**  
**Comparison of the nine months ended September 30, 2018 and September 30, 2019**

North American Industry Classification	2018	2019	Percent of Total 2019	% Variance vs. 2018
D MANUFACTURING	\$34,633,059.02	\$38,901,248.37	9.77%	12.32%
G RETAIL TRADE - OTHER	\$194,297,478.08	\$199,460,953.77	50.08%	2.66%
VEHICLE (AT 5%)*	\$29,198,054.90	\$32,831,184.14	8.24%	12.44%
I SERVICES	\$40,923,521.50	\$46,184,591.10	11.60%	12.86%
FOOD SERVICES & DRINKING PLACES	\$36,953,355.27	\$39,948,956.90	10.03%	8.11%
OTHER (A ,B, C, E, F, & H)	\$40,350,757.78	\$40,977,771.07	10.28%	1.55%
<b>TOTAL COLLECTIONS (Includes Regular Penalty &amp; Interest)</b>	<b>\$376,356,226.55</b>	<b>\$398,304,705.35</b>	<b>100.00%</b>	

\*For comparative purposes, vehicle collections have been adjusted to reflect a 5% sales tax rate.