

**CITY OF BATON ROUGE - PARISH OF EAST BATON ROUGE 2% SALES TAX COLLECTIONS
ANALYSIS OF SALES TAX COLLECTIONS
BY BUSINESS CLASS (NAIC)**

Comparison of the Month Ending March 31, 2018 and March 31, 2019

North American Industry Classification	March 2018	March 2019	Percent of Total 2019	% Variance vs. 2018
D MANUFACTURING	\$1,530,303.78	\$1,893,655.01	10.94%	23.74%
G RETAIL TRADE - OTHER/Food Stores	\$8,973,634.02	\$8,887,041.54	51.38%	-0.96%
VEHICLE (AT 5%)*	\$1,349,132.30	\$1,216,739.67	7.03%	-9.81%
I SERVICES	\$1,834,590.05	\$1,919,130.19	11.09%	4.61%
FOOD SERVICES & DRINKING PLACES	\$1,649,385.61	\$1,619,578.98	9.36%	-1.81%
OTHER (A ,B, C, E, F, & H)	\$1,757,751.69	\$1,761,988.41	10.20%	0.24%
TOTAL COLLECTIONS	\$17,094,797.45	\$17,298,133.80	100.00%	
LESS REGULAR PENALTY & INTEREST	(41,835.24)	(\$33,820.47)		
*NON-RECURRING IMPACT ON COLLECTIONS				
TOTAL RECURRING COLLECTIONS	\$17,052,962.21	\$17,264,313.33		1.24%

**CITY OF BATON ROUGE - PARISH OF EAST BATON ROUGE 2% SALES TAX COLLECTIONS
ANALYSIS OF SALES TAX COLLECTIONS
BY BUSINESS CLASS (NAIC)**

Comparison of the three months ended March 31, 2018 and March 31, 2019

North American Industry Classification	2018	2019	Percent of Total 2019	% Variance vs. 2018
D MANUFACTURING	\$4,130,551.84	\$5,117,270.58	10.79%	23.89%
G RETAIL TRADE - OTHER/Food Stores	\$24,414,207.09	\$24,099,215.13	50.82%	-1.29%
VEHICLE (AT 5%)*	\$3,734,399.33	\$3,678,193.82	7.76%	-1.51%
I SERVICES	\$4,996,004.81	\$4,991,445.15	10.53%	-0.09%
FOOD SERVICES & DRINKING PLACES	\$4,426,166.35	\$4,588,055.33	9.69%	3.66%
OTHER (A ,B, C, E, F, & H)	\$4,669,605.50	\$4,946,944.95	10.43%	5.94%
TOTAL COLLECTIONS	\$46,370,934.92	\$47,421,124.96	100.00%	
LESS REGULAR PENALTY & INTEREST	(245,801.93)	(135,617.50)		
*NON-RECURRING IMPACT ON COLLECTIONS		-		
TOTAL RECURRING COLLECTIONS	\$46,125,132.99	\$47,285,507.46		2.52%

PARISH OF EAST BATON ROUGE (ALL JURISDICTIONS)
COLLECTIONS REPORTED AT 5% (CITY OF BAKER & CITY OF CENTRAL 5.5%)
ANALYSIS OF SALES TAX COLLECTIONS BY BUSINESS CLASS (NAIC)
Comparison of the Month Ending March 31, 2018 and March 31, 2019

North American Industry Classification	March 2018	March 2019	Percent of Total 2019	% Variance vs. 2018
D MANUFACTURING	\$3,881,501.56	\$4,778,222.48	10.55%	23.10%
G RETAIL TRADE - OTHER/Food Stores	\$23,830,250.83	\$23,148,233.59	50.99%	-2.86%
VEHICLE (AT 5%)*	\$3,576,987.25	\$3,209,282.32	7.07%	-10.28%
I SERVICES	\$5,027,721.80	\$5,217,231.50	11.49%	3.77%
FOOD SERVICES & DRINKING PLACES	\$4,643,850.72	\$4,566,478.09	10.06%	-1.67%
OTHER (A ,B, C, E, F, & H)	\$4,614,632.83	\$4,476,598.99	9.84%	-2.99%
TOTAL COLLECTIONS	\$45,574,944.99	\$45,396,046.97	100.00%	

PARISH OF EAST BATON ROUGE (ALL JURISDICTIONS)
COLLECTIONS REPORTED AT 5% (CITY OF BAKER & CITY OF CENTRAL 5.5%)
ANALYSIS OF SALES TAX COLLECTIONS BY BUSINESS CLASS (NAIC)
Comparison of the three months ended March 31, 2018 and March 31, 2019

North American Industry Classification	2018	2019	Percent of Total 2019	% Variance vs. 2018
D MANUFACTURING	\$11,453,253.89	\$12,981,123.72	10.47%	13.34%
G RETAIL TRADE - OTHER	\$64,167,770.37	\$62,211,762.14	50.10%	-3.05%
VEHICLE (AT 5%)*	\$9,914,990.92	\$9,714,441.97	7.82%	-2.02%
I SERVICES	\$13,541,492.76	\$13,858,330.85	11.16%	2.34%
FOOD SERVICES & DRINKING PLACES	\$12,436,355.41	\$12,944,064.11	10.42%	4.08%
OTHER (A ,B, C, E, F, & H)	\$12,085,975.11	\$12,472,156.75	10.03%	3.20%
TOTAL COLLECTIONS (Includes Regular Penalty & Interest)	\$123,599,838.46	\$124,181,879.54	100.00%	

*For comparative purposes, vehicle collections have been adjusted to reflect a 5% sales tax rate.