Louisiana Industrial Ad Valorem Tax Exemption Program (ITEP)



August 23, 2017

The Program



- The Louisiana Industrial Ad Valorem Tax Exemption Program (ITEP) is a state program which offers tax incentives for manufacturers within the state.
- The authority for these exemptions can be found under Article 7, Section 21 (F) of the Louisiana Constitution.
- The program as defined in the Constitution abates, up to ten years, local property taxes (Ad Valorem) on a manufacturer's new investment and annual capitalized additions related to the manufacturing site, with approval of the Governor.

The Program (continued)



- The exemption applies to all improvements to the site and facility, buildings, machinery, equipment, and any other property, that is part of the manufacturing process.
- The program is administered by the Louisiana Board of Commerce & Industry (C&I) through the Louisiana Department of Economic Development.

Program Changes



An executive order from the Governor's Office effective June 24, 2016 made changes to the program as follows:

- 1. A commitment to job creation baselines.
- 2. Approvals required from local government.
- 3. Maintenance or replacement capital is no longer eligible.
- 4. Advanced notification requirement.
- 5. New contracts having an initial term for five years and providing for an exemption of up to 100% will only be renewed for three years and will be limited to an exemption of up to 80%.

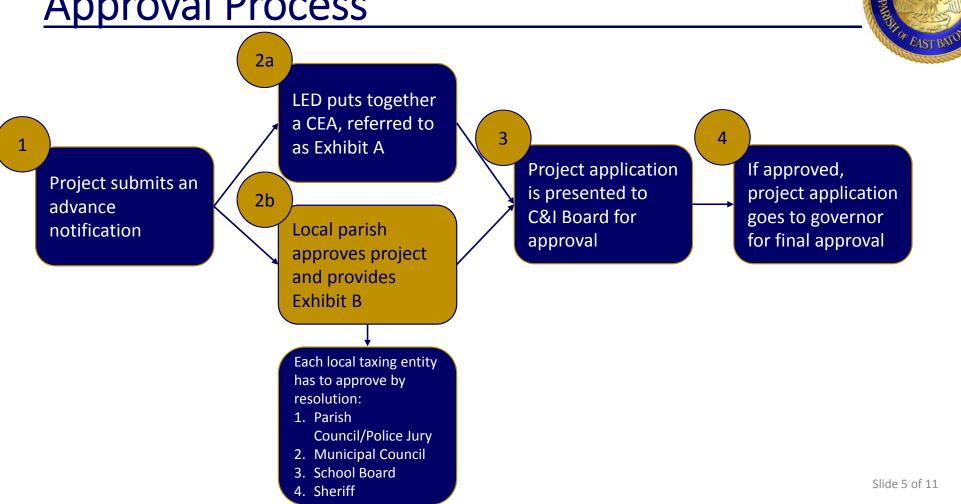
The Contract



All companies must enter into a Cooperative Endeavor Agreement (CEA) with LED in order to have their ITEP contracts approved by the Governor. Contracts must include:

- Exhibit "A" consisting of a Cooperative Endeavor Agreement between the State of Louisiana, LED, and the Applicant. This includes the provision for the creation and retention of jobs with respect to the manufacturing project.
- Exhibit "B" consisting of approvals in the form of a resolution of the relevant governing authority such as Council, School Board, or Sheriff indicating support of the project.

Approval Process



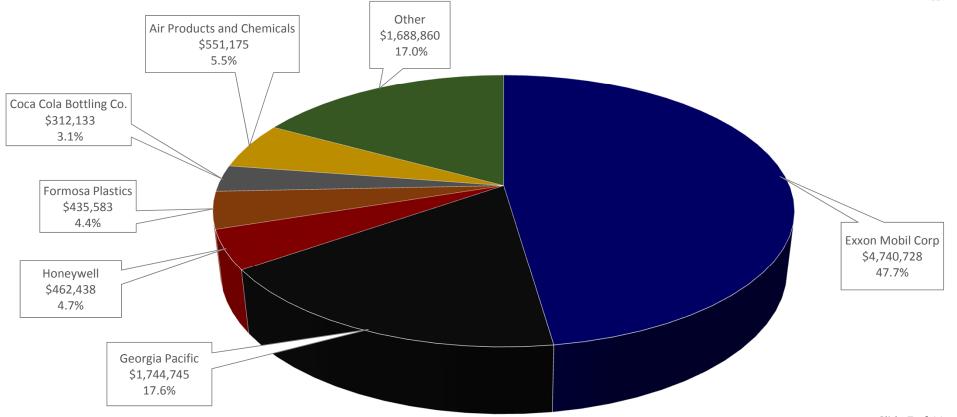
Financial Reporting Rules on Tax Abatements



- On August 15, 2015, the Governmental Accounting Standards Board (GASB) issued Statement #77 requiring state and local governments to disclose tax abatements in their Comprehensive Annual Financial Report (CAFR).
- The 2016 City-Parish CAFR note on the Industrial Tax Exemption Program (ITEP) stated that for the fiscal year ended December 31, 2016, Ad Valorem Taxes estimated on a depreciated value of approximately \$9,935,662 were abated as a result of the ITEP.

2016 Ad Valorem Tax Abatements \$9,935,662 – By Company

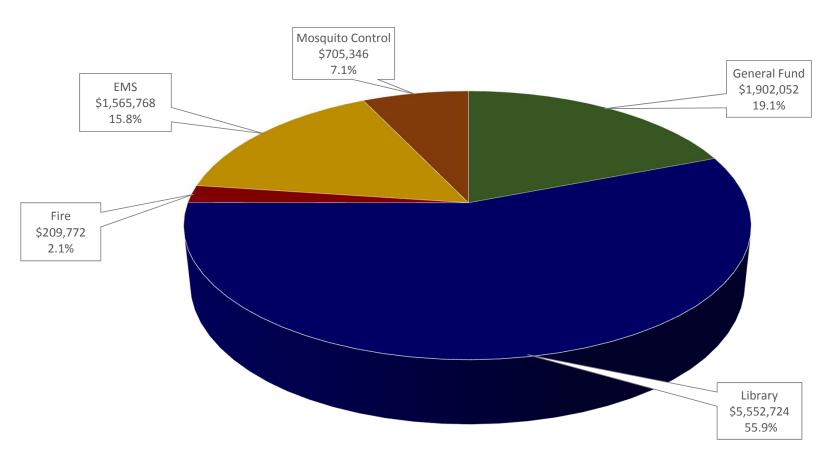




Slide 7 of 11

2016 Ad Valorem Tax Abatements \$9,935,662 – By City-Parish Agency

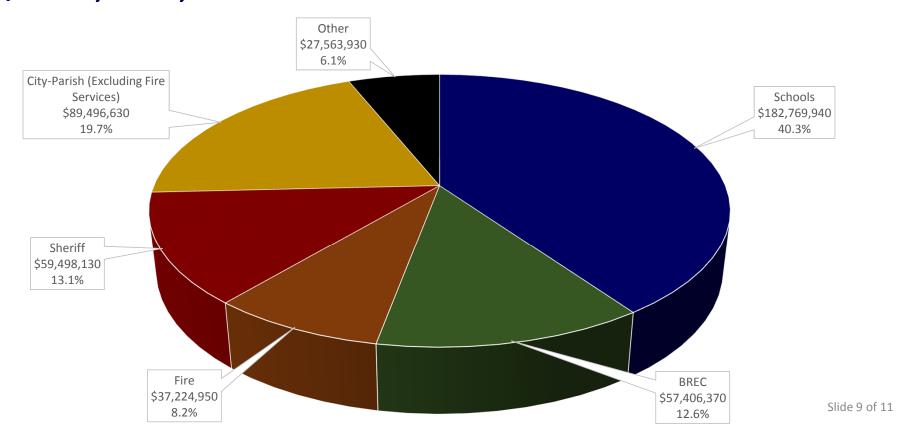




Slide 8 of 11

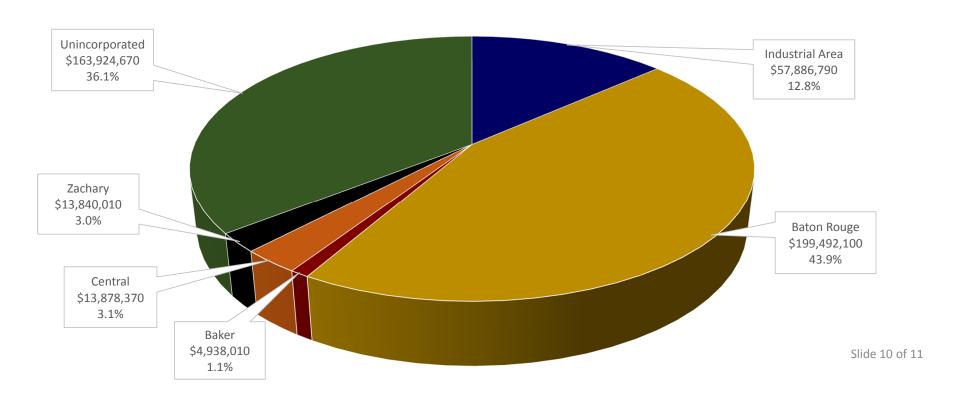
East Baton Rouge Parish 2016 Property Taxes — By Jurisdiction \$453,959,950





East Baton Rouge Parish 2016 Property Taxes Paid By Businesses & Residents by Area \$453,959,950





2016 Local Sales & Use Tax Collections Manufacturing Sector



(Excluding motor vehicle taxes)

Food Manufacturing

Beverage & Tobacco Product Manufacturing

Textile Product Mills

Paper Manufacturing

Petroleum & Coal Products Manufacturing

Chemical Manufacturing

Plastics & Rubber Product Manufacturing

Miscellaneous Manufacturing

\$44,732,268 -8.6%

\$518,146,003 Total Sales & Use Tax Collections